

## **GREG KUBITZ**

Email: [gregory.kubitz@qut.edu.au](mailto:gregory.kubitz@qut.edu.au)

Phone (work): +61 (07) 3138 5115

Office: QUT Business School (Garden's Point Campus)  
School of Economics and Finance, Z838A

### **PRIMARY EMPLOYMENT**

QUT Business School - Senior Lecturer, 2019 - present

Lecturer, 2018-2019

NYU Stern Business School - Visiting Assistant Professor, 2016-2018

### **EDUCATION**

Ph.D. Economics, UCLA, 2010-2016

M.S. Mathematics, Western Washington University, 2009-2010

B.S. Mathematics, WWU, 2005-2009

### **WORKING PAPERS**

"Sharing Cost Information in Dynamic Oligopoly" (with K. Woodward)

"Repeated Contests with Private Information" Revision requested - AEJ:Micro

"Biased Contest Judges" (with Z. Breig)

### **WORKS IN PROGRESS**

"'If you can, you must.' The Evolutionary Foundation of Reference Point Choice and Loss Aversion" (with L. Page)

"Momentum in Best of Three Contests" (with L. Page)

"Reward and Risk Taking in Contests" (with C. Ke, Y. Liu, and L. Page)

"Indicative Bidding in Auctions with Costly Entry" (with C. Ke and Y. Liu)

### **PUBLICATIONS**

"Self-Deception in nonhuman animals: weak crayfish escalated aggression as if they were strong" (with R. Wilson and M. Angilletta) [Behavioral Ecology](#) (2019)

### **INVITED PRESENTATIONS**

"Sharing Cost Information in Dynamic Oligopoly"

University of Melbourne 2019, University of Queensland 2019, Queensland University of Technology

2019, North Carolina State University 2017

“Repeated Contests with Private Information”

University of New South Wales 2019, Queensland University of Technology 2018, ESI Chapman University 2017, University of North Carolina Chapel Hill 2016, University of Melbourne 2016

## **CONFERENCE PRESENTATIONS**

“‘If you can, you must.’ The Evolutionary Foundation of Reference Point Choice and Loss Aversion”  
ATEW 2020, CPMD Workshop on Behavioral and Experimental Economics 2019

“Momentum in Best of Three Contests”

ESAM 2019, Lingnan Workshop on Microeconomic Theory and Experiment 2019, AETW 2019

“Sharing Cost Information in Dynamic Oligopoly”

Berkeley/Columbia/Duke/MIT/Northwestern IO Theory Conference 2019, APIOC 2018, EAIRE 2018, ESEM 2018, ESAM 2018, IIOC 2018

“Repeated Contests with Private Information”

QuETE Workshop 2019, Contests: Theory and Evidence 2017, World Congress of Game Theory 2016, NASM 2016, Economics and Biology of Contests 2016, Southwest Economic Theory 2015

## **LECTURES**

“When does industry benchmarking become collusion?”

Economic Society of Australia, fast-track lecture series, August 2020

“Game Theory and Firm Strategy”

New York University, Economics Honor Society, February 2018

## **TEACHING**

QUT Business School, 2019-present

*Course: Economics in Business (EMBA), Data Analysis and Decision Making (EMBA)*

Visiting Assistant Professor, NYU Stern, 2016-2018

*Course: Competitive Analysis (IO), Firms and Markets (MBA Micro), Microeconomics, Intermediate Microeconomics*

Graduate Instructor, Economics Department, UCLA, 2015-2016

*Course: Game Theory, Intermediate Microeconomic Theory*

Graduate Teaching Assistant, Economics Department, UCLA, 2011-2015

*Courses: Intermediate Microeconomic Theory, Econometrics, Statistics for Economists, Industrial Organization, Market Design, Game Theory*

Instructor of Economics, UCLA Recreation - High School Programs, 2012

Graduate Instructor, Mathematics Department, WWU, 2009-2010

*Courses: College Algebra, Pre-calculus*

### **FELLOWSHIPS AND AWARDS**

Welton Graduate Prize in Economics (Research Award), 2015

Marcia and Herbert Howard Endowed Graduate Fellowship (Teaching Award), 2014, 2015

*Courses: Market Design and Microeconomic Theory*

Teaching Fellow, Economics Department, UCLA, 2011-2015

Outstanding Graduate, Mathematics Department, WWU, 2009

### **REFEREE SERVICE**

International Economic Review, Economic Theory, Games and Economic Behavior, Journal of Economic Behavior and Organization, Theory and Decision

### **OTHER ACTIVITIES**

Human Research Ethics Advisory Network, QUT, 2020

Co-organizer Queensland Economic Theory and Experiment (QuETE) Workshop, Brisbane, AUS, 2020

Recognition working group, QUT, 2019

Secretary, Graduate Economics Association, Economics Department, UCLA, 2014-2015

Councilmember, Club Sports Executive Council, UCLA Recreation (Council Chair 2013-2014), 2012-2015

Team Officer, UCLA Club Triathlon, UCLA Recreation (Team President 2012-2014, Event Director 2014,

Treasurer 2015), 2011-2015

### **REFERENCES**

Jernej Copic

Assistant Professor,

Aix-Marseille Universite

Department of Economics

2 Rue de la Charité, 13002 Marseille, France

jernej.COPIC@univ-amu.fr

Marek Pycia

Professor of Organization Economics,

University of Zurich

Department of Economics

Blümlisalpstrasse 10, Room BLU-301

8006 Zurich

marek.pycia@econ.uzh.ch

Lionel Page

Professor, Economics Discipline Group  
University of Technology Sydney  
14-28 Ultimo Road, Sydney  
New South Wales, Australia  
[lionel.page@uts.edu.au](mailto:lionel.page@uts.edu.au)